



Glenn & Therese Mendell
35 Year Real Estate Team



RE/MAX ACCORD

Reviews

Glenn and Therese restored our faith that there are still some hard working, honest Realtors out there.

- Robin & Phil

Timely responses to phone calls and emails gave us a peace of mind.

- Robert & Michelle

It wouldn't have happened without their dedicated efforts to see things through.

- Jocelyn & Bob



Thank you for the excellent service, and your personal concern for all involved in the sale of our mother's home.

- Al

Thank you so much for selling our Alamo home. You did a nice job getting the house on the market, fixing things up and finding positive solutions.

- Ron

Gems and absolute professionals. They helped us sell and buy with a contingent sale during COVID and the experience was amazing.

- Raj

Choosing Glenn & Therese

What Sets Us Apart



Founders of the REMAX Mastermind Group.

A handpicked collection of top local Realtors meeting weekly and sharing up-to-date market information to benefit our clients.

Former Real Estate Brokerage Owners

Over 1,200 Successful Client Home Sales

Nearly 40 Years of Home Remodeling Experience

Hands-On Approach that Ensures Results for Our Clients

How We Increase Your Sale Price



Evaluation & Home Prep

Your home is evaluated inside & out using our male/female perspectives. A list of optional adjustments is created from years of buyer feedback. This leads to better marketing photos and the enhancement of your home's appeal when being shown.



Making your home even more desirable is a goal. From landscape tune-up to staging, this is the time to make it shine. If your home needs updating, remodeling or repairs, our renovation experience and tradespeople can make it happen.



How We Increase Your Sale Price

Marketing & Exposure

We begin with professional photos and detailed descriptions to highlight your home's finest features. A marketing plan is tailored to maximize the selling price, and to reach buyers who value your home most.

In conjunction with the marketing plan, the photos, descriptions and links to supporting documents are added to the Realtor MLS and multiple Internet sites for buyers and real estate agents to view. Showings, open houses, broker tours and a lockbox are available to help increase showings with your approval.



Pricing & Negotiations

A list price will be recommended to attract showings and interested buyers.

We will also recommend an offer strategy, whether to set an offer date, gauge interest first, or take them as they come. And, once an offer, or multiple

Buying Your Next Home

Understanding your priorities & needs.

Knowledge of the area as 60 year residents.



Local agent rapport to improve odds of offer acceptance.

Out-of-area home? We interview agents on your behalf.

Thorough home evaluations including resale potential.

Strategic negotiators to secure the best price & terms.

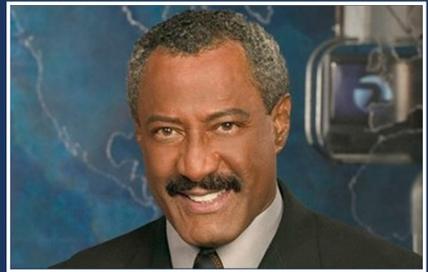


San Francisco Business Times top Northern California Realtor in 1998 & 1999.

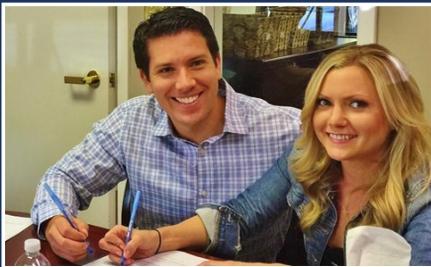
To the left, first of two TV appearances on Channel 2's Morning Show during that time.

Honored to have represented former Bay Area news anchor Dennis Richmond on his home sale.

*I felt compelled to send you a note of thanks for the wonderful job, and to find a buyer at a price that was more than expected.
Sincerely, Dennis*



Home Sale #760



Home Sale #1025

Sixth consecutive multiple-offer win during a seller's market. Brad & Karrie beat 5 other offers with only 3% down payment.

*You are truly rock stars and professionals. Thanks for your support on our 1st home!
Brad*

Top 100 in the U.S. among over 100,000 RE/MAX Agents.





Bentley & Therese ready for a walk.

Bay Area natives, attending Bellarmine High School in San Jose (Glenn) and Acalanes High School in Lafayette (Therese). Both attended Saint Mary's College in Moraga for undergraduate degrees.

From a real estate family (Glenn), father and uncle who started their real estate careers in the 1960's. Part of a family travel agency growing up (Therese), and a world traveler.



Glenn with handball buddies.

Most of our hobbies have been sports related. Baseball, football and racquetball growing up to playing handball and now pickleball (Glenn). Dancing, swimming and tennis to pickleball and long walks with our dog Bentley in recent years (Therese).



Therese with Granddaughter & Daughter.

We live in Danville and are members of the Blackhawk Country Club. We enjoy local activities with friends and family, especially our daughter, granddaughter and son-in-law who live close by.



Pickleball in Danville.

Glenn Mendell

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